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FOR IMMEDIATE RELEASE

MINNESOTA BANK & TRUST DEEPENS PRIVATE CLIENT SERVICES EXPERTISE WITH NEW HIRES

EDINA, MN – August 31, 2017—Minnesota Bank & Trust (MBT) is adding to its bench strength in its private client services division, announcing today the appointment of two new hires to the team: Jacob Johnson, CRPC, to the position of assistant vice president, and Patti Skogstad, as sales service specialist.

Prior to joining Minnesota Bank & Trust, Johnson was a financial advisor at Ameriprise Financial Services and at Merrill Lynch, Pierce, Fenner and Smith. He also served as a mortgage banker at JP Morgan Chase in Chicago. Skogstad most recently served as a trust administrative officer at U.S. Trust, Bank of America Private Wealth Management. Prior to that, she served as an anti-money laundering investigator at U.S. Bank.

“Jacob and Patti are great additions to the Minnesota Bank & Trust team,” said John Rhoades, Minnesota Bank & Trust interim president and CEO. “They both bring extensive financial expertise for the benefit of our clients, including financial planning, relationship management, investments and wealth management, asset allocation and real estate. Together with our new senior vice president of private client services, Donna Mohr Kinney, they form one of the strongest teams in the area, prepared to support our high-net-worth clients.”

Johnson received his Bachelor of Arts in Political Science and Religion from Concordia College in Moorhead, Minn. Skogstad is a graduate of Metropolitan Community Technical College, Cannon Trust School in Minneapolis and Metropolitan State University.

About Minnesota Bank & Trust

Minnesota Bank & Trust, a subsidiary of [Heartland Financial USA Inc.](#), (NASDAQ: HTLF), is a full service bank with assets of more than \$216 million. Founded in 2008, the bank is focused on providing commercial, private, nonprofit, and mortgage banking services. Visit www.mnbankandtrust.com or call 952.841.9300 to learn more. Minnesota Bank & Trust is a member of the FDIC and an Equal Housing Lender.
